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Mariposa Land Port of Entry  
Nogales, Arizona | Jan 13, 2014

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# NOGALES GETS IT RIGHT!

## *PORT OF NOGALES PART OF A LARGER PLAN*

**T**he Mariposa Land Port of Entry in Nogales, AZ, is the fourth busiest land port of entry in the United States. Since late 2013, 8 commercial lanes, 56 commercial dock spaces and 12 car lanes have been operational and additional improvements will be completed by August of this year. While the new port promises efficiency for current business, it also holds a wealth of potential for expanding the way business is done.

### **MORE THAN JUST THE BORDER**

State-of-the-art infrastructure and more personnel mean wide-ranging cost savings and decreased expenses. Nogales is the best location for just-in-time delivery for Mexico's West Coast supply chain. Nogales is the only place where the U.S. I-10/I-19 corridor meets the ever-growing commerce on Mexico's highway 15.

The Mariposa Port will play a pivotal

role in North America's newest north-south trade corridor connecting Mexico through Arizona to the Pacific Northwest and Canada. Since its inception in 1995, the CANAMEX Corridor, passing through Nogales, has become the cornerstone for seamless and efficient transportation of goods, services, people and information between Canada, Mexico and the U.S. It is a geographically designated area developed to offer enhanced resources to facilitate easy transportation of freight, movement of personnel and the delivery of services along its route. Other projected interstate highway projects in Arizona promise to tie into the CANAMEX corridor and open up even more logistical advantages in the Nogales region.

Railway potential is another component of the Nogales port benefit. In May 2014, Mexican produce distributed through Nogales was shipped to the East Coast by rail for the first time in decades. The

shipment opens the door to new possibilities for distributors and has opened discussions on an intermodal station in Rio Rico, AZ.

### **MORE THAN SIMPLE LOGISTICS**

The new Mariposa Port is just the latest improvement in Ambos Nogales' genera-





## NOGALES PORT GETS IT RIGHT WITH:

- Eight commercial primary lanes with a capacity of 4,000+ trucks per day
- CTPAT-FAST dedicated lanes
- 56 commercial inspection dock spaces
- Five commercial exit booths
- 12 dedicated car lanes with primary inspection booths
- 24 POV secondary inspection spaces
- Five southbound inspection booths
- Six southbound inspection dock spaces
- Dedicated bus processing lane
- Two new z-portal low energy x-ray machines
- SENTRI ready lanes to process passenger vehicles

tions of world-class expert service. Beyond efficient management of border crossing (now providing the shortest wait times on the southern border), the Ambos Nogales community encompasses numerous cold-storage and warehouse facilities designed to facilitate both north and south bound trade. Many of the established distributors in Nogales offer in-and-out services for those looking for storage yet not ready to purchase or build their own warehouse.

In addition to the hundreds of thousands of feet of already existing cold storage and dry warehouse space, Nogales has several locations which are "shovel ready" and available to be built to any prospective user's needs. Also in the works is the La Loma Grande Industrial Park encompassing 30 plus 100,000 square-foot light industrial buildings on 215 acres.

Overweight permits available from the Arizona Department of Transportation allow trucks of up to 90,800 pounds from Mexico to enter the U.S. and be offloaded at local Arizona warehouse facilities. This provision allows for significant cost savings to shippers in moving a single overweight truck through the port of entry versus multiple trucks. From a security standpoint, a sealed truck reaching the port of entry from its origination point has a better chance of

preventing and/or detecting cargo tampering.

The new port also offers the asset of the Nogales-Santa Cruz County Economic Development Foundation's (EDF) Foreign Trade Zone (FTZ) No. 60 to provide critical support for the growth of bi-national trade through Nogales. The FTZ provides flexible, agile options for companies needing a FTZ for such things as management of customs duty payments or manipulation of inventory for regulatory compliance anywhere within Santa Cruz County, AZ. The EDF is currently offering 21 acres with the ability to designate and activate some or all 21 acres.

### SO MUCH MORE THAN COMMODITY PRODUCE

While well known as a major produce port, processing nearly half of the fresh Mexican produce consumed in the U.S., Mariposa offers advantages for a variety of products.

Nogales is becoming the center of an aggressive "near shoring" campaign. As multinational companies tire of the challenges and expense associated with doing business in the Far East, they are rediscovering the logistics and labor benefits of being located next door to their largest market. Protection of intellectual property rights and accessibility to corporate engineers are additional advantages of being located in Northern Mexico. Currently, there are more than 110 maquila plants in Nogales, Sonora and over 60 aerospace-related manufacturing plants in the state of Sonora. Nogales' new port and established support industries on both sides of the border offer the capacity for a successful relocation to North America.

### GET IT RIGHT WITH NOGALES! GO TO:

[www.NogalesPort.org](http://www.NogalesPort.org)



## BACKED BY LOGISTICS EXPERTISE

Trade at the Mariposa Port is facilitated by an outstanding group of professional customs brokers with a long history of experience in the region. The Nogales U.S. Customs Brokers Association is comprised of 16 U.S. Customs Brokerage firms assisting importers and exporters in meeting Federal requirements governing imports and exports to and from the United States. Brokers work closely with U.S. Customs and Border Protection, the U.S. Food and Drug Administration and the U.S. Department of Agriculture in the handling of entry procedures, admissibility requirements, classification, valuation, and the rates of duty and applicable taxes and fees for the imported merchandise of their perspective clients. The NCBA is very involved in the community, supporting numerous non-profit groups and organizations. It also champions trade and industry organizations supporting the region.

### NCBA Members:

Associate Brokerage Co., Inc.  
Atlas International CHB  
Capin-Vyborny, LLC  
George Mendez & Co.  
J.O. Alvarez, Inc.  
K & K International, LLC  
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